

Eric Billings

Accountant, Full-Stack Developer, Business Administrator

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EXPERIENCE

Coral Industries, Inc., a CRH Company

Tuscaloosa, AL

Financial Manager

2018 - 2019

Managed transition of finance, accounting, and HR functions of a private entity into a publicly-held multinational corporation. Integrated into new general ledger and navigated into SOX compliance. Reduced financial reporting timeline by 65%. Merged existing business practices & policies into new corporate culture.

Coral Industries, Inc.

Tuscaloosa, AL

Vice President, Finance & Administration

2010-2018

Senior manager responsible for all aspects of accounting, finance, and business administration for a manufacturer with \$65,000,000 in annual sales and 430 employees. Developed efficient structures and processes for financial reporting, human resource management, and administrative functions, resulting in the transformation of a family-owned business into a marketable, professionally managed corporation. Successfully navigated through numerous challenges and opportunities presented to the business including recession, natural disaster, product-line & geographic expansion, and new facility construction.

BioHorizons Implant Systems

Hoover, AL

Director of Operations

2008- 2010

Facilitated corporate mandate to establish in-house manufacturing of key product components. Led core team tasked with developing MRP system and globally visible web-based supply chain interface. Converted non-functioning and under-developed cost reporting system to standard cost basis. Managed entire supply chain from raw material procurement to global product deployment.

Coral Industries, Inc.

Tuscaloosa, AL

Staff Accountant

2005-2008

Performed daily duties of a manufacturing accountant including variance analysis, general ledger journal entries, month-end close, payroll tax reporting, sales & use tax reporting, and physical inventory management.

SKILLS

Asset Tracking,
Audit Readiness,
Banking Transition & Integration,
Benefits Package Administration,
Budgeting,
EEOC Compliance,
Efficiency Analysis,
Employment Tax,
ERP Implementation,
Full-Stack Web Development,
Internal Control,
Inventory Management,
MRP, OSHA Compliance,
R&D Tax Credit,
Receivables & Payables Management,
Recruiting,
Sales & Use Tax,
Staffing,
Supply Chain,
Technology Leveraging,
Workers Compensation

LANGUAGES & SOFTWARE PACKAGES

Javascript, HTML, CSS, Node.js, Friedman ERP, IBM AS400, Microsoft Dynamics, Optimum HRIS, Ultipro, Omnitrac, Fiix/CMMS, Host Analytics, AppEx, Quickbooks, MS Excel

EDUCATION

University of Alabama Bachelor's of Business-Accounting

December 2004

Graduated with cum laude honors

Georgia Institute of Technology Certification in Full-Stack Development

2019

Gained the capability to develop and deploy custom software solutions

PROJECTS

Multi-Million Dollar Sell-Side Acquisition

December 2017-April 2018

Facilitated sell-side of CRH America's (Oldcastle) acquisition of Coral Industries, Inc. Worked with brokers to present financial statements and make representations subject to intense scrutiny and analysis. Provided ad hoc explanations of financial positions and operational processes to buyer's representatives. Responded to due diligence requests from buyer's legal team over the course of five months, covering all aspects of financial and business operations data.

New Facility Capital Project

November 2015-July 2016

Managed financial aspects of a \$5,000,000 new facility construction project including borrowing arrangements, budget management, state and local tax abatement application and administration, operational transition, and interface with 179D tax credit professionals.

Natural Disaster Recovery

April 2011-April 2012

Led company through a multi-million dollar insurance claim and business recovery effort resulting from the total loss of a production facility in the April 2011 Tuscaloosa tornado disaster. Interfaced with insurance adjusters and appraisers to accurately calculate asset losses. Engaged in negotiations with insurance company CPA's in order to obtain fair compensation for business interruption losses.

Deep Water Horizon Claim

April 2010-July 2018

Worked with legal representation to compile and present multi-year financials to BP/Deepwater Horizon claim center. Adjusted to shifting claim reporting requirements while maximizing six-figure claim and defending financial statement representations through multiple appeals spanning eight years.